

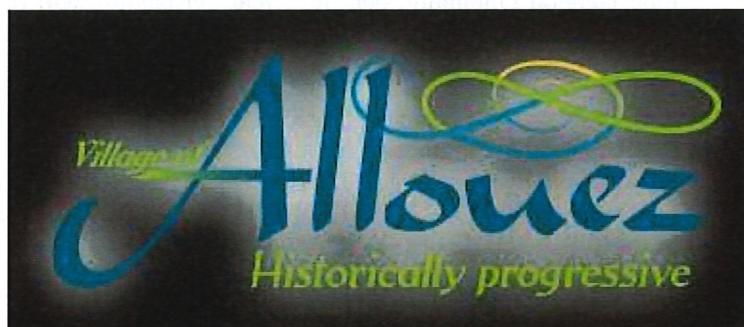


April 16, 2019

## Pre-Sale Report for

### Village of Allouez, Wisconsin

#### \$5,665,000 General Obligation Corporate Purpose Bonds, Series 2019A



#### Prepared by:

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Senior Municipal Advisor

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Senior Municipal Advisor

## Executive Summary of Proposed Debt

Proposed Issue:	\$5,665,000 General Obligation Corporate Purpose Bonds, Series 2019A
Purposes:	<p>The proposed issue includes financing for the following purposes:</p> <ul style="list-style-type: none"> <li>• Street improvements, water improvements, storm water improvements, sewer improvements, and community development projects. Debt service for street projects will be paid from ad valorem taxes. Debt service for the utility projects will be paid by user charges of the prospective utilities. Community development projects are projects within TID #1 that will be paid from TID #1 increment.</li> </ul>
Authority:	<p>The Bonds are being issued pursuant to Wisconsin Statute(s):</p> <ul style="list-style-type: none"> <li>• 67.04</li> </ul> <p>The Bonds will be general obligations of the Village for which its full faith, credit and taxing powers are pledged.</p> <p>The Bonds count against the Village's General Obligation Debt Capacity Limit of 5% of total City Equalized Valuation. At the end of fiscal year 2019, the Village's total General Obligation debt principal outstanding will be \$22,975,355, which is estimated to be approximately 44% of its limit. Remaining General Obligation Borrowing Capacity will be approximately \$29.3 million.</p>
Term/Call Feature:	The Bonds are being issued for a term of 20 years. Principal on the Bonds will be due on April 1 in the years 2020 through 2039. Interest is payable every six months beginning April 1, 2020. The Bonds will be subject to prepayment at the discretion of the Village on April 1, 2028 or any date thereafter.
Bank Qualification:	Because the Village is expecting to issue no more than \$10,000,000 in tax exempt debt during the calendar year, the Village will be able to designate the Bonds as "bank qualified" obligations. Bank qualified status broadens the market for the Bonds, which can result in lower interest rates.
Rating:	The Village's most recent bond issues were rated by Moody's Investors Service. The current ratings on those bonds are "Aa2". The Village will request a new rating for the Bonds. If the winning bidder on the Bonds elects to purchase bond insurance, the rating for the issue may be higher than the Village's bond rating in the event that the bond rating of the insurer is higher than that of the Village.
Basis for Recommendation:	<p>Based on our knowledge of your situation, your objectives communicated to us, our advisory relationship as well as characteristics of various municipal financing options, we are recommending the issuance of Bonds as a suitable option based on:</p> <ul style="list-style-type: none"> <li>• The expectation this form of financing will provide the overall lowest cost of funds while also meeting the Village's objectives for term, structure and optional redemption.</li> </ul>

	<ul style="list-style-type: none"> <li>• The Village having adequate General Obligation debt capacity to undertake this financing and anticipating any potential rating impacts.</li> <li>• The Village's budget and capital plan for 2019 anticipated the issuance of General Obligation debt to finance these projects.</li> </ul>
Method of Sale/Placement:	We will solicit competitive bids for the purchase of the Bonds from underwriters and banks. We will include an allowance for discount bidding in the terms of the issue. The discount is treated as an interest item and provides the underwriter with all or a portion of their compensation in the transaction. If the Bonds are purchased at a price greater than the minimum bid amount (maximum discount), the unused allowance may be used to reduce your borrowing amount.
Premium Pricing:	<p>In some cases, investors in municipal bonds prefer "premium" pricing structures. A premium is achieved when the coupon for any maturity (the interest rate paid by the issuer) exceeds the yield to the investor, resulting in a price paid that is greater than the face value of the bonds. The sum of the amounts paid in excess of face value is considered "reoffering premium." The underwriter of the bonds will retain a portion of this reoffering premium as their compensation (or "discount") but will pay the remainder of the premium to the Village. For this issue of Bonds, any premium amount received that is in excess of the underwriting discount and any capitalized interest amounts must be placed in the debt service fund and used to pay a portion of the interest payments due on the Bonds.</p> <p>The amount of premium allowed can be restricted in the bid specifications. Restrictions on premium may result in fewer bids, but may also eliminate large adjustments on the day of sale and unintended results with respect to debt service payment impacts. Ehlers will identify appropriate premium restrictions for the Bonds intended to achieve the Village's objectives for this financing.</p>
Other Considerations:	The Bonds will be offered with the option of the successful bidder utilizing a term bond structure. By offering underwriters the option to "term up" some of the maturities at the time of the sale, it gives them more flexibility in finding a market for your Bonds. This makes your issue more marketable, which can result in lower borrowing costs. In the event that the successful bidder utilizes a term bond structure, we recommend the Village retain a paying agent to handle responsibility for processing mandatory redemption/call notices associated with term bonds. The Village has used Associated Bank as its paying agent for past debt issues.
Review of Existing Debt:	We have reviewed all outstanding indebtedness for the Village and find that there are no refunding opportunities at this time. We will continue to monitor the market and the call dates for the Village's outstanding debt and will alert you to any future refunding opportunities.

Continuing Disclosure:	Because the Village has more than \$10,000,000 in outstanding debt (including this issue) and this issue is over \$1,000,000, the Village will be agreeing to provide certain updated Annual Financial Information and its Audited Financial Statement annually, as well as providing notices of the occurrence of certain reportable events to the Municipal Securities Rulemaking Board (the “MSRB”), as required by rules of the Securities and Exchange Commission (SEC). The Village is already obligated to provide such reports for its existing bonds, and handles its continuing disclosure reporting internally.
Arbitrage Monitoring:	Because the Bonds tax-exempt obligations, the Village must ensure compliance with certain Internal Revenue Service (IRS) rules throughout the life of the issue. These rules apply to all gross proceeds of the issue, including initial bond proceeds and investment earnings in construction, escrow, debt service, and any reserve funds. How issuers spend bond proceeds and how they track interest earnings on funds (arbitrage/yield restriction compliance) are common subjects of IRS inquiries. Your specific responsibilities will be detailed in the Tax Exemption Certificate prepared by your Bond Attorney and provided at closing. We recommend that you regularly monitor compliance with these rules and/or retain the services of a qualified firm to assist you. We also recommend that you establish written procedures regarding compliance with IRS rules.
Investment of and Accounting for Proceeds:	In order to more efficiently segregate funds for this project and maximize interest earnings, the Village can consider using an investment advisor, to assist with the investment of bond proceeds until they are needed to pay project costs. Ehlers Investment Partners, a subsidiary of Ehlers and registered investment advisor, can discuss an appropriate investment strategy with the Village if requested.
Risk Factors:	<b>GO with Planned Abatement:</b> The Village expects to abate a portion of the Village debt service with water utility revenues, sewer utility revenues, storm water utility revenues, and TID #1 increment. In the event these revenues are not available, the Village is obligated to levy property taxes in an amount sufficient to make all debt payments.
Other Service Providers:	This debt issuance will require the engagement of other public finance service providers. This section identifies those other service providers, so Ehlers can coordinate their engagement on your behalf. Where you have previously used a particular firm to provide a service, we have assumed that you will continue that relationship. For services you have not previously required, we have identified a service provider. Fees charged by these service providers will be paid from proceeds of the obligation, unless you notify us that you wish to pay them from other sources. Our pre-sale bond sizing includes a good faith estimate of these fees, but the final fees may vary. If you have any questions pertaining to the identified service providers or their role, or if you would like to use a different service provider for any of the listed services please contact us.  <b>Bond Counsel:</b> Quarles & Brady LLP <b>Disclosure Counsel (if retained):</b> Quarles & Brady LLP <b>Paying Agent:</b> Associated Trust Company, N.A.

	<b>Rating Agency:</b> Moody's Investor Services
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## Proposed Debt Issuance Schedule

Pre-Sale Review by Village Board:	April 16, 2019
Conference with Rating Agency:	Week of May 6, 2019
Due Diligence Call to review Official Statement:	Week of May 6, 2019
Distribute Official Statement:	Week of May 13, 2019
Village Board Meeting to Award Sale of the Bonds:	May 21, 2019
Estimated Closing Date:	June 13, 2019

## Attachments

- Existing G.O. Debt Summary (page 5)
- Project List from Village (page 6)
- Estimated Sources and Uses of Funds (page 7)
- Estimated Debt Service Allocation (Page 8)
- Tax Impact Analysis (page 9)
- G.O. Debt Capacity Projection (page 10)
- Sewer Utility Debt Service (page 11)
- Water Utility Debt Service (page 12)
- Storm Water Utility Debt Service (page 13)
- TID #1 Development Assumptions (page 14)
- TID #1 Increment projection (page 15)
- TID #1 Cash flow projection (page 16)

## Ehlers Contacts

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# Village of Allouez

## Existing G.O. Debt Base Case

Year	Total Debt Payments	Less: Sewer	Less: Water	Less: Storm	Less: Fund Balance	Net Tax Levy	Equalized Value (TID OUT)	Tax Rate	Year
2019	2,526,251	(468,410)	(433,898)	(364,925)	(23,119)	1,235,898	<b>971,066,300</b>	\$1.27	2019
2020	2,481,112	(457,807)	(421,940)	(364,909)	1,236,456	1,019,619,615		\$1.21	2020
2021	2,485,049	(460,213)	(423,771)	(365,264)	1,235,801	1,070,600,596		\$1.15	2021
2022	2,482,609	(460,225)	(422,373)	(365,484)	1,234,527	1,124,130,626		\$1.10	2022
2023	2,483,595	(458,830)	(420,844)	(366,447)	1,237,474	1,180,337,157		\$1.05	2023
2024	2,478,305	(458,158)	(419,199)	(366,195)	1,234,753	1,239,354,015		\$1.00	2024
2025	1,330,289	(257,828)	(207,997)	(192,286)	672,178	1,301,321,715		\$0.52	2025
2026	1,324,548	(260,779)	(204,280)	(195,652)	663,837	1,366,387,801		\$0.49	2026
2027	1,278,381	(258,654)	(195,456)	(189,491)	634,780	1,434,707,191		\$0.44	2027
2028	670,914	(169,448)	(68,619)	(129,614)	303,233	1,506,442,551		\$0.20	2028
2029	676,456	(171,499)	(69,438)	(130,064)	305,455	1,581,764,678		\$0.19	2029
2030	680,804	(172,231)	(70,115)	(130,355)	308,102	1,660,852,912		\$0.19	2030
2031	683,932	(172,639)	(71,646)	(130,485)	309,162	1,743,895,558		\$0.18	2031
2032	323,216	(66,890)	(49,470)	(76,561)	130,295	1,831,090,336		\$0.07	2032
2033	279,606	(67,106)	(49,630)	(32,155)	130,716	1,922,644,853		\$0.07	2033
2034	279,984	(67,196)	(49,697)	(32,198)	130,893	2,018,777,095		\$0.06	2034
2035	0	0	0	0	0				2035
Total	22,465,052	(4,427,913)	(3,578,375)	(3,432,084)	(23,119)	11,003,561			Total

Notes:

1. 2019 budget debt service levy is \$1,238,273

Village of Allouez  
2019 Bonding

Project Description	Street/Sidewalk	Sanitary Sewer	Watermains	Storm Sewer	Parks	TID	Total	Comments
2019 Street and Utility Reconstruction (AL-2019-01 and 02)								
Survey	\$ 7,010	\$ 2,236	\$ 2,422	\$ 2,720	—	\$ 2,113	\$ 16,500	
Soils Investigation	\$ 1,678	\$ 535	\$ 580	\$ 651	—	\$ 506	\$ 3,850	
Engineering	\$ 53,107	\$ 16,938	\$ 18,346	\$ 20,607	—	\$ 16,002	\$ 125,000	
Construction Testing	\$ 30,000	—	—	—	—	—	\$ 30,000	
Construction Services	\$ 78,598	\$ 25,068	\$ 27,152	\$ 30,498	—	\$ 23,684	\$ 185,000	2 Inspectors @ \$75,000 ea plus Const. Staking \$35,000
Record Survey and Drawing	—	—	—	—	—	—	—	
AL-2019-01 Street Reconstruction								
Oakwood Avenue	\$ 449,306	\$ 442,210	\$ 383,614	\$ 297,454	—	—	\$ 1,572,584	
Oak Hill Drive	\$ 98,419	\$ 83,060	\$ 90,301	\$ 48,483	—	—	\$ 320,263	
Summit Street	\$ 93,575	\$ 80,275	\$ 92,093	\$ 2,062	—	—	\$ 268,005	
Contingency 5%	\$ 32,065	\$ 30,277	\$ 28,300	\$ 17,400	—	—	\$ 108,043	
Street Supplemental Bid Items	\$ 100,000	—	—	—	—	—	\$ 100,000	
Private Sanitary Lateral Replacement	—	\$ 150,000	—	—	—	—	\$ 150,000	
AL-2019-02 Street Reconstruction								
St. Joseph Street	\$ 257,199	\$ 56,878	\$ 63,090	\$ 116,739	—	\$ 493,905	\$ 987,810	50/50 cost share with TID
Longfellow Avenue	\$ 224,338	\$ 170,770	\$ 180,986	\$ 144,184	—	—	\$ 720,278	
Martha Avenue	\$ 39,244	\$ 20,753	\$ 31,153	\$ 34,198	—	—	\$ 125,348	50/50 cost share up to \$27,000
Contingency 5%	\$ 26,039	\$ 12,420	\$ 13,761	\$ 14,756	—	\$ 24,695	\$ 91,672	
Street Supplemental Bid Items	\$ 70,000	—	—	—	—	—	\$ 70,000	
Private Sanitary Lateral Replacement	—	\$ 28,000	—	—	—	—	\$ 28,000	
—	—	—	—	—	—	—	—	
Reimbursement of Private Sanitary Lateral Replacement (AL-2019-01 and 02)								
Storm Lateral Assessment (AL-2019-01 and 02)	—	—	—	(\$25,308)	—	—	(\$25,308)	
Sanitary Lateral Assessment (AL-2019-01 and 02)	—	(\$6,150)	—	—	—	—	(\$6,150)	
Water Lateral Assessment (AL-2019-01 and 02)	—	—	(\$4,920)	—	—	—	(\$4,920)	
(1) DOTY Elementary SRTS								
Survey	\$ 17,000	—	—	—	—	—	\$ 17,000	
Environmental Documentation	\$ 7,600	—	—	—	—	—	\$ 7,600	
Engineering	\$ 45,000	—	—	—	—	—	\$ 45,000	
Plat Prep and Real Estate Acquisition	\$ 50,000	—	—	—	—	—	\$ 50,000	Plat \$26000 + Acquisition & Appraisal Fees \$17,000 + Cost TLE's \$7000
	(\$49,200)	—	—	—	—	—	(\$49,200)	Design funded with 80% federal funding up to a max of \$49,200
Old River Condo Trail								
Survey	\$ 1,000	—	—	—	—	—	\$ 1,000	
Engineering	\$ 4,000	—	—	—	—	—	\$ 4,000	
Construction Services (Staking)	\$ 3,000	—	—	—	—	—	\$ 3,000	Village Staff to inspect. Consultant to stake.
DNR Permits	\$ 1,500	—	—	—	—	—	\$ 1,500	Fox River Connection & Waterway Permitting
Trail Construction	\$ 35,000	—	—	—	—	—	\$ 35,000	With 10% Contingency Applied (Est. \$32,000*1.10)
Developer Contribution	(\$52,000)	—	—	—	—	—	(\$52,000)	Developer Share (\$22,000) and 2019 Fund Balance (\$12,500)
General Fund Balance Applied	(\$12,500)	—	—	—	—	—	(\$12,500)	
Standpipe Repair and Reconditioning	—	—	—	—	—	—	—	
Engineering	—	—	\$ 4,500	—	—	—	\$ 4,500	
Construction Services	—	—	\$ 10,500	—	—	—	\$ 10,500	
Repair and Reconditioning	—	—	\$ 150,000	—	—	—	\$ 150,000	With 10% Contingency Applied (Est. \$135,000*1.10)
Remaining 2017 Water Dept. bond funds	—	—	(\$67,331)	—	—	—	(\$67,331)	Remaining 2017 Water Department Bond Funds
Blackhawk Drive Repair (Libal St to 200 ft East)								
Repair Expenses	—	—	—	—	—	—	—	By Village Staff
Engineering	—	—	—	—	—	—	—	
Street and Utility Reconstruction	\$ 39,887	\$ 19,113	\$ 17,250	\$ 30,155	—	\$ 86,405		
Contingency 30%	\$ 11,966	\$ 5,734	\$ 5,175	\$ 3,047	—	\$ 25,922		
(1) Bethel Baptist Pond								
Wetland Delineation	—	—	—	\$ 1,800	—	\$ 1,800		Delineation Completed in 2018
Soils Investigation	—	—	—	\$ 2,500	—	\$ 2,500		To be completed in 2019
Engineering	—	—	—	\$ 19,500	—	\$ 19,500		McMahon - Engineering (\$16000) plus Kalb St. Topo (\$3500)
Construction Services	—	—	—	\$ 16,000	—	\$ 16,000		Shared Inspection w/ McMahon
Pond and Storm Sewer Construction	—	—	—	\$ 393,540	—	\$ 393,540		With 10% Contingency Applied (Est. \$357,764*1.10)
Grant Funding				(\$135,000)	—	\$ 135,000		DNR Stormwater Grant Maximum Reimbursement
Green Isle Park Improvements								
Survey	—	—	—	—	\$ 5,550	\$ 5,550		Ayres Associates
Soils Investigation ECS	—	—	—	—	\$ 1,500	\$ 1,500		
Engineering	—	—	—	—	\$ 12,875	\$ 12,875		Ayres Associates
Construction Services (Staking)	—	—	—	—	—	—		Village Staff to Inspect Project
DNR Permits (NOI) and Fee	—	—	—	—	\$ 3,975	\$ 3,975		Ayres Associates
Park Construction Improvements	—	—	—	—	\$ 240,000	\$ 240,000		
	\$ 1,692,831	\$ 960,117	\$ 1,046,972	\$ 1,015,985	\$ 263,900	\$ 560,904	\$ 5,540,710	

Notes:  
(1) WDOT TAP Grant  
WDOT Grant Reimbursement of 80% of Eligible Engineering and Construction Expenses  
WDOT Maximum Reimbursement of \$49,200 for Engineering Expenses and \$419,224 for Construction Costs  
WDOT Funding Maximum of \$468,424

(2) DNR Stormwater Grant  
DNR Grant Reimbursement of 65.5% of Eligible Engineering and Construction Expenses  
DNR Maximum Reimbursement of \$16,950 Engineering and \$118,050 Construction (\$135,000 Max)  
Andalusia Court Sewer Repair (\$100,000) included in 2019 Sewer Dept. Fund  
East River Sewer Study (\$10,000) included in 2019 Sewer Dept. Fund

# Village of Allouez

## Estimated Financing Plan

**G.O. Bonds**  
**6/13/2019**

### Projects

Streets	1,692,831
Parks	263,900
Sewer	960,117
Water	1,046,972
Storm	1,015,985
TID #1	560,904

Total Project Funds 5,540,710

### Estimated Finance Related Expenses

Municipal Advisor	31,200
Bond Counsel	12,000
Disclosure Counsel (if retained)	6,500
Rating Agency Fee	16,000
Paying Agent	850
Underwriter Discount	<b>12.50</b> 70,813

Total Financing Required 5,678,072

Estimated Interest **1.00%** **(13,800)**  
Assumed spend down (months) 3

Rounding 728

Net Issue Size **5,665,000**

Streets	1,730,000
Parks	270,000
Sewer	980,000
Water	1,070,000
Storm	1,040,000
TID #1	575,000
	<u>5,665,000</u>

## Village of Allouez

### Allocation of Debt Service G.O. Bonds, Series 2019A

Year	Streets Portion		Parks Portion		Severn Portion		Water Portion		Storm Water Portion		TIF Portion		Principal (4/1)		Interest		Total		Totals		Interest		Total		Year	
	Principal (4/1)	Interest	Principal (4/1)	Interest	Principal (4/1)	Interest	Principal (4/1)	Interest	Principal (4/1)	Interest	Principal (4/1)	Interest	Total	Total	Principal	Interest	Total	Total								
2019	0		58,406	7,498	30,000	32,282	62,282	0	35,000	35,247	70,247	0	50,000	34,830	59,830	0	140,000	15,199	65,199	0	0	0	0	2019		
2020	58,406	7,498	25,000	5,356	40,000	24,130	64,130	45,000	26,309	71,309	25,000	26,284	53,284	53,284	50,000	10,629	65,629	240,000	10,629	65,629	140,000	183,460	0	323,460	2020	
2021	50,000	44,465	25,000	5,068	30,068	40,000	23,380	63,380	45,000	25,465	70,465	25,000	25,815	50,815	50,815	55,000	9,598	64,598	240,000	9,598	64,598	137,353	377,353	2021		
2022	50,000	43,528	25,000	4,586	29,586	40,000	22,610	62,610	45,000	24,599	69,599	25,000	25,334	50,334	50,334	55,000	8,539	63,539	240,000	8,539	63,539	132,853	372,853	2022		
2023	50,000	42,565	25,000	4,043	45,000	21,770	66,770	45,000	23,710	68,710	25,000	24,840	55,000	55,000	74,532	62,453	74,532	250,000	62,453	74,532	128,233	368,233	2023			
2024	50,000	41,578	30,000	3,428	45,000	20,848	65,848	45,000	22,788	67,788	60,000	23,960	83,960	83,960	60,000	6,273	66,273	345,000	6,273	66,273	123,393	373,393	2024			
2025	50,000	39,975	30,000	3,428	45,000	19,891	64,891	50,000	21,778	71,778	60,000	22,685	82,685	82,685	60,000	4,998	64,998	345,000	4,998	64,998	106,939	454,939	2025			
2026	105,000	37,798	30,000	2,790	32,790	45,000	19,891	50,000	21,778	71,778	60,000	21,365	61,365	61,365	60,000	3,678	63,678	350,000	3,678	63,678	102,293	452,293	2026			
2027	100,000	35,988	35,000	2,074	37,074	45,000	18,901	63,901	50,000	20,678	70,678	60,000	19,985	79,985	79,985	60,000	2,298	62,298	350,000	94,243	444,243	102,293	452,293	2027		
2028	100,000	33,298	35,000	1,269	35,659	45,000	17,566	62,866	50,000	18,528	65,528	60,000	18,545	78,545	78,545	65,000	1,7045	77,045	360,000	1,7045	77,045	85,720	447,720	2028		
2029	100,000	30,898	35,000	429	35,429	50,000	15,475	65,475	50,000	16,725	66,725	50,000	18,328	68,328	68,328	55,000	17,014	72,014	60,000	17,014	72,014	70,584	70,584	2029		
2030	100,000	28,398	130,898	128,398		50,000	15,475	64,175	50,000	14,175	64,175	50,000	15,584	65,584	65,584	60,000	15,485	75,485	60,000	15,485	75,485	13,865	73,865	2030		
2031	100,000	25,798	125,798	123,098		50,000	12,825	62,825	50,000	12,825	62,825	50,000	12,925	63,925	63,925	55,000	14,099	65,099	60,000	14,099	65,099	12,200	62,200	2031		
2032	100,000	23,998	123,098	123,098		55,000	11,368	66,368	60,000	12,503	72,503	60,000	12,503	72,503	72,503	60,000	12,020	72,020	265,000	12,020	72,020	71,041	342,931	2032		
2033	100,000	20,923	120,323	120,323		55,000	9,800	64,800	60,000	10,793	70,793	60,000	10,490	70,490	70,490	60,000	10,490	70,490	275,000	10,490	70,490	356,041	356,041	2033		
2034	100,000	17,473	117,473	117,473		55,000	8,191	63,191	60,000	9,038	69,038	60,000	8,735	68,735	68,735	60,000	8,735	68,735	275,000	8,735	68,735	275,000	323,555	2034		
2035	100,000	14,548	114,548	114,548		60,000	6,480	66,480	65,000	5,211	70,211	65,000	5,135	65,135	65,135	60,000	6,950	66,950	290,000	6,950	66,950	290,000	322,105	2035		
2036	105,000	11,498	116,498	116,498		60,000	4,665	64,665	65,000	3,213	68,213	65,000	3,213	68,213	68,213	65,000	3,213	68,213	295,000	3,213	68,213	295,000	305,338	2036		
2037	105,000	8,321	113,321	111,733	111,733	60,000	2,820	62,820	60,000	1,103	71,103	70,000	1,103	71,103	71,103	70,000	1,103	71,103	310,000	1,103	71,103	310,000	314,883	2037		
2038	105,000	5,093	110,093	110,093		60,000	945	60,945	60,000	1,046	1,046,159	1,046,000	1,046,000	334,159	1,046,159	1,046,159	1,046,000	334,159	1,046,159	575,000	69,458	644,458	5,565,000	1,647,729	2038	
2039	110,000	1,733	111,733	111,733																					Total	
Total	1,730,000	564,385	2,294,385	270,000	36,719	980,000	305,147	1,285,147	1,070,000	334,159	1,046,159	1,046,000	334,159	1,046,159	1,046,159	1,046,000	334,159	1,046,159	575,000	69,458	644,458	5,565,000	1,647,729	Total		

Notes:



## Village of Allouez

Tax Impact Analysis				Existing Debt				Proposed Debt Issues				Levy and Tax Rate						
Year	Total Debt Payments	Less: Non Levy Revenues	Net Tax Levy (TID OUT)	Equalized Value (TID OUT)	Tax Rate	Dated Date: 06/13/19	G.O. Bonds 5,665,000	Principal	Est. Rate	Interest	Less: Sewer	Less: Water	Less: Storm	Less: TIF	Total Net Debt Service Levy	Total Tax Rate for debt service	Levy Change from prior year	Year
2019	2,525,251	(1,290,353)	1,235,898	971,066,300	\$1.27			140,000	1.80%	183,460	(62,282)	(70,247)	(59,830)	1,235,898	\$1.27	2019		
2020	2,481,112	(1,244,656)	1,236,456	1,019,619,615	\$1.21			240,000	1.85%	137,353	(64,130)	(71,309)	(51,284)	1,302,360	\$1.28	66,461	2020	
2021	2,485,049	(1,249,248)	1,235,801	1,070,600,596	\$1.15			240,000	1.90%	132,853	(63,380)	(70,465)	(50,815)	1,360,802	\$1.27	58,442	2021	
2022	2,482,609	(1,248,083)	1,234,527	1,124,130,626	\$1.10			240,000	1.95%	128,233	(62,610)	(69,599)	(50,334)	1,358,122	\$1.21	(2,680)	2022	
2023	2,483,595	(1,246,121)	1,237,474	1,180,337,747	\$1.05			250,000	2.00%	123,393	(66,770)	(68,710)	(49,840)	1,359,625	\$1.15	1,503	2023	
2024	2,478,305	(1,243,552)	1,234,753	1,239,354,015	\$1.00			345,000	2.10%	117,270	(65,848)	(67,788)	(83,960)	1,360,373	\$1.10	748	2024	
2025	1,330,289	(658,111)	672,178	1,301,321,715	\$0.52			345,000	2.15%	109,939	(64,891)	(71,778)	(82,685)	850,581	\$0.65	(509,792)	2025	
2026	1,324,548	(660,711)	663,837	1,356,387,801	\$0.49			350,000	2.25%	102,293	(63,901)	(70,678)	(81,365)	834,425	\$0.61	(16,156)	2026	
2027	1,278,381	(643,601)	634,780	1,434,707,191	\$0.44			350,000	2.35%	94,243	(62,866)	(69,528)	(79,985)	807,452	\$0.56	(26,973)	2027	
2028	670,914	(367,681)	303,233	1,506,442,251	\$0.20			360,000	2.45%	85,720	(66,725)	(68,328)	(78,545)	472,800	\$0.31	(334,652)	2028	
2029	676,456	(371,001)	305,455	1,583,764,678	\$0.19			265,000	2.55%	77,931	(65,475)	(72,014)	(77,045)	471,782	\$0.30	(1,018)	2029	
2030	680,804	(372,701)	308,102	1,660,852,912	\$0.19			265,000	2.65%	71,041	(64,175)	(70,584)	(75,485)	436,500	\$0.26	(35,282)	2030	
2031	683,932	(374,770)	309,162	1,743,895,558	\$0.18			265,000	2.75%	63,886	(62,825)	(69,099)	(73,865)	434,960	\$0.25	(1,540)	2031	
2032	323,216	(192,921)	130,295	1,831,090,336	\$0.07			275,000	2.80%	56,393	(66,368)	(72,503)	(72,200)	253,393	\$0.14	(181,567)	2032	
2033	279,606	(148,880)	130,716	1,922,644,853	\$0.07			275,000	2.90%	48,555	(64,800)	(70,490)	(70,490)	251,038	\$0.13	(2,354)	2033	
2034	279,984	(149,092)	130,893	2,018,777,095	\$0.06			275,000	2.95%	40,511	(63,191)	(69,038)	(68,735)	248,365	\$0.12	(2,673)	2034	
2035	0	0	0	2,119,715,950				275,000	3.00%	32,105	(66,480)	(72,178)	(66,950)	114,548	\$0.05	(133,818)	2035	
2036				2,225,701,747				290,000	3.05%	23,333	(64,665)	(70,211)	(65,135)	116,498	\$0.05	1,950	2036	
2037				2,336,986,335				295,000	3.10%	14,338	(62,820)	(68,213)	(68,213)	113,321	\$0.05	(3,176)	2037	
2038				2,453,836,177				310,000	3.15%	4,883	(60,945)	(71,103)	(71,103)	110,093	\$0.04	(3,229)	2038	
2039				2,576,527,985										111,733	\$0.04	1,640	2039	
Total	22,465,052	(11,461,491)	11,003,561					5,665,000		1,647,729	(1,285,147)	(1,404,159)	(1,377,862)	(644,458)	13,604,665			
														Total				

Notes:

1. EV Growth at 1.5%
2. Rates based on Aa2 of 4/3/2019 sale plus 15 basis points.

# Village of Allouez

## G.O. Debt Capacity Projection

		Existing & Proposed Debt								
Year Ending	Projected Equalized Value (TID IN)	Debt Limit	Existing Principal Outstanding	% of Limit	Proposed G.O. Bonds 2019	Principal existing & proposed	Combined	% of Limit	Residual Capacity	Year Ending
	<b>995,941,900</b>	49,797,095	19,340,216	39%	\$19,340,216			39%	\$30,456,879	2018
2018	1,045,738,995	52,286,950	17,310,355	33%	\$5,665,000	\$22,975,355		44%	\$29,311,595	2019
2019	1,098,025,945	54,901,297	15,279,598	28%	\$5,525,000	\$20,804,598		38%	\$34,096,699	2020
2020	1,152,927,242	57,646,362	13,197,919	23%	\$5,285,000	\$18,482,919		32%	\$39,163,444	2021
2021	1,210,573,604	60,528,680	11,070,289	18%	\$5,045,000	\$16,115,289		27%	\$44,413,392	2022
2022	1,271,102,284	63,555,114	8,891,680	14%	\$4,805,000	\$13,696,680		22%	\$49,858,435	2023
2023	1,334,657,399	66,732,870	6,667,062	10%	\$4,555,000	\$11,222,062		17%	\$55,510,807	2024
2024	1,401,390,268	70,069,513	5,546,407	8%	\$4,210,000	\$9,756,407		14%	\$60,313,107	2025
2025	1,471,459,782	73,572,989	4,394,681	6%	\$3,865,000	\$8,259,681		11%	\$65,313,308	2026
2026	1,545,032,771	77,251,639	3,251,854	4%	\$3,515,000	\$6,766,854		9%	\$70,484,784	2027
2027	1,622,284,409	81,114,220	2,687,892	3%	\$3,165,000	\$5,852,892		7%	\$75,261,328	2028
2028	1,703,398,630	85,169,931	2,097,762	2%	\$2,805,000	\$4,902,762		6%	\$80,267,170	2029
2029	1,788,568,561	89,428,428	1,481,427	2%	\$2,540,000	\$4,021,427		4%	\$85,407,001	2030
2030	1,877,996,990	93,899,849	838,852	1%	\$2,275,000	\$3,113,852		3%	\$90,785,997	2031
2031	1,971,896,839	98,594,842	540,000	1%	\$2,010,000	\$2,550,000		3%	\$96,044,842	2032
2032	2,070,491,681	103,524,584	275,000	0%	\$1,735,000	\$2,010,000		2%	\$101,514,584	2033
2033	2,174,016,265	108,700,813	0	0%	\$1,460,000	\$1,460,000		1%	\$107,240,813	2034
2034	2,282,717,078	114,135,854			\$1,185,000	\$1,185,000		1%	\$112,950,854	2035
2035	2,396,852,932	119,842,647			\$895,000	\$895,000		1%	\$118,947,647	2036
2036	2,516,695,579	125,834,779			\$605,000	\$605,000		0%	\$125,229,779	2037
2037	2,642,530,358	132,126,518			\$310,000	\$310,000		0%	\$131,816,518	2038
2038					0					2039
2039										

Notes:

# Village of Allouez

## Summary of Sewer Utility Debt Service

Year	Sewer Utility Debt Service						Coverage Ratio 2017 Net Revenues	Year
	2011 G.O. Bonds	2012 G.O. Bonds	2014 G.O. Bonds	2016 G.O. Bonds	2017 G.O. Notes	Est. 2019 G.O. Bonds		
2019	103,003	10,100	65,858	215,200	74,250		468,410	1.43
2020	104,020		64,838	246,050	42,900		520,089	1.29
2021	101,992		64,796	246,500	46,925		524,343	1.28
2022	102,833		64,718	236,950	55,725		523,605	1.28
2023	102,402		64,604	247,300	44,525		521,440	1.29
2024	102,780		64,454	247,450	43,475		66,770	524,928
2025	101,886		64,268		91,675		65,848	323,676
2026	102,683		64,046		94,050		64,891	325,670
2027	102,334		64,970		91,350		63,901	322,555
2028	104,808		64,640				62,866	232,314
2029	106,077		65,422				66,725	238,224
2030	106,170		66,062				65,475	237,706
2031	106,086		66,553				64,175	236,814
2032			66,890				62,825	129,715
2033			67,106				66,368	133,473
2034			67,196				64,800	131,996
2035							63,191	10.63
2036							66,480	66,480
2037							64,665	64,665
2038							62,820	62,820
2039							60,945	60,945
Total	1,347,074	10,100	1,046,414	1,439,450	584,875	1,285,147	5,713,060	Total

Notes:

# Village of Allouez

## Summary of Water Utility Debt Service

Year	Water Utility Debt Service										Coverage Ratio 2017 Net Revenues / Year
	2011 G.O. Bonds	2012 G.O. Bonds	2012 SDWFL	2014 G.O. Bonds	2014 SDWFL	2015 Bonds	2015 SDWFL	2016 G.O. Bonds	2016 SDWFL	Est. 2019 G.O. Bonds	
2019	20,741	15,150	152,199	48,707	105,013	260,700	88,600				1.36
2020	21,337		152,177	47,953	105,002	295,700	56,950	70,247	749,366	1.25	2020
2021	19,924		152,155	47,922	104,991	295,250	60,675	71,309	752,226	1.25	2021
2022	20,484		152,133	47,864	104,980	294,700	59,325	70,465	749,951	1.25	2022
2023	20,989		152,109	47,780	104,969	303,950	48,125	69,599	747,521	1.25	2023
2024	21,455		152,086	47,669	104,957	303,000	47,075	68,710	744,951	1.26	2024
2025	20,866		152,062	47,531	104,945		139,600	67,788	532,791	1.76	2025
2026	21,213		152,038	47,367	104,933		135,700	71,778	533,028	1.76	2026
2027	20,531		152,013	48,050	104,921		126,875	70,678	523,068	1.79	2027
2028	20,813		151,987	47,806	104,908			69,528	395,042	2.37	2028
2029	21,053		151,962	48,385	104,896			68,328	394,622	2.37	2029
2030	21,257		151,935	48,858	104,883			72,014	398,947	2.35	2030
2031	22,425		151,909	49,221	104,869			70,584	399,008	2.35	2031
2032	0		151,881	49,470	104,856			69,099	375,307	2.50	2032
2033			49,630	104,843				72,503	226,975	4.13	2033
2034			49,697	104,829				70,793	225,319	4.16	2034
2035				104,816				69,038	173,853	5.39	2035
2036								72,178	72,178	12.98	2036
2037								70,211	70,211	13.35	2037
2038								68,213	68,213	13.74	2038
2039								71,103	71,103	13.18	2039
Total	273,089	15,150	2,128,646	773,911	1,783,608	1,753,300	762,925	1,404,159	8,894,788	Total	

Notes:

# Village of Allouez

## Summary of Storm Water Utility Debt Service

Year	Storm Sewer Utility Debt Service						Coverage Ratio 2017 Net Revenues	Year
	2011 G.O. Bonds	2012 CWFL Bonds	2012 G.O. Bonds	2014 G.O. Bonds	2016 G.O. Bonds	Est. 2019 G.O. Bonds		
2019	52,424	44,720	15,150	31,557	175,650	45,425	364,925	2019
2020	52,410	44,706		31,068	192,350	44,375	424,739	2020
2021	52,374	44,692		31,048	198,750	38,400	416,548	2021
2022	52,270	44,678		31,010	204,950	32,575	416,299	2022
2023	53,028	44,663		30,956	201,050	36,750	50,334	416,781
2024	52,687	44,648		30,884	207,050	30,925	49,840	416,035
2025	52,208	44,633		30,795	64,650	83,960	276,246	2024
2026	52,571	44,617		30,688	67,775	82,685	278,337	2025
2027	52,860	44,600		31,131	60,900	81,365	270,856	2026
2028	54,058	44,583		30,973		79,985	209,599	2027
2029	54,151	44,566		31,348		78,545	208,609	2028
2030	54,153	44,548		31,654		77,045	207,400	2029
2031	54,066	44,529		31,890		75,485	205,970	2030
2032		44,510		32,051		73,865	150,426	2031
2033				32,155		72,200	104,355	2032
2034				32,198		70,490	102,688	2033
2035						68,735	68,735	2034
2036						66,950	66,950	2035
2037						65,135	65,135	2036
2038						68,213	68,213	2037
2039						71,103	71,103	2038
Total	689,260	624,693	15,150	501,407	1,179,800	421,775	1,377,862	4,538,546
								Total

Notes:

# Village of Allouez, Wisconsin

## Tax Increment District # 1

### Development Assumptions

Construction Year	Actual	Annual Total	Construction Year
1 2012	(97,100)	(97,100)	2012 1
2 2013	12,573,000	12,573,000	2013 2
3 2014	(151,100)	(151,100)	2014 3
4 2015	2,552,200	2,552,200	2015 4
5 2016	6,588,600	6,588,600	2016 5
6 2017	3,410,000	3,410,000	2017 6
7 2018		0	2018 7
8 2019		0	2019 8
9 2020		0	2020 9
10 2021		0	2021 10
11 2022		0	2022 11
12 2023		0	2023 12
13 2024		0	2024 13
14 2025		0	2025 14
15 2026		0	2026 15
16 2027		0	2027 16
17 2028		0	2028 17
18 2029		0	2029 18
19 2030		0	2030 19
20 2031		0	2031 20
21 2032		0	2032 21
22 2033		0	2033 22
23 2034		0	2034 23
24 2035		0	2035 24
25 2036		0	2036 25
26 2037		0	2037 26
27 2038		0	2038 27
Totals	24,875,600	<u>24,875,600</u>	

Notes:

# Village of Allouez, Wisconsin

## Tax Increment District # 1

### Tax Increment Projection Worksheet

Type of District	Rehabilitation		Base Value	84,407,400
Creation Date	October 18, 2011		Appreciation Factor	0.00%
Valuation Date	Jan 1, 2012		Base Tax Rate	\$21.67
Max Life (Years)	27		Rate Adjustment Factor	
Expenditure Periods/Termination	22	10/18/2033		
Revenue Periods/Final Year	26	2039		
Extension Eligibility/Years	Yes	3		
Recipient District	Yes			

	Construction Year	Value Added	Valuation Year	Inflation Increment	Total Increment	Revenue Year	Tax Rate	Tax Increment
1	2012	(97,100)	2013	0	(97,100)	2014		0
2	2013	12,573,000	2014	0	12,475,900	2015	\$22.27	277,851
3	2014	(151,100)	2015	0	12,324,800	2016	\$22.56	278,109
4	2015	2,552,200	2016	0	14,877,000	2017	\$22.45	333,981
5	2016	6,588,600	2017	0	21,465,600	2018	\$21.95	471,191
6	2017	3,410,000	2018	0	24,875,600	2019	\$21.67	539,135
7	2018	0	2019	0	24,875,600	2020	\$21.67	539,135
8	2019	0	2020	0	24,875,600	2021	\$21.67	539,135
9	2020	0	2021	0	24,875,600	2022	\$21.67	539,135
10	2021	0	2022	0	24,875,600	2023	\$21.67	539,135
11	2022	0	2023	0	24,875,600	2024	\$21.67	539,135
12	2023	0	2024	0	24,875,600	2025	\$21.67	539,135
13	2024	0	2025	0	24,875,600	2026	\$21.67	539,135
14	2025	0	2026	0	24,875,600	2027	\$21.67	539,135
15	2026	0	2027	0	24,875,600	2028	\$21.67	539,135
16	2027	0	2028	0	24,875,600	2029	\$21.67	539,135
17	2028	0	2029	0	24,875,600	2030	\$21.67	539,135
18	2029	0	2030	0	24,875,600	2031	\$21.67	539,135
19	2030	0	2031	0	24,875,600	2032	\$21.67	539,135
20	2031	0	2032	0	24,875,600	2033	\$21.67	539,135
21	2032	0	2033	0	24,875,600	2034	\$21.67	539,135
22	2033	0	2034	0	24,875,600	2035	\$21.67	539,135
23	2034	0	2035	0	24,875,600	2036	\$21.67	539,135
24	2035	0	2036	0	24,875,600	2037	\$21.67	539,135
25	2036	0	2037	0	24,875,600	2038	\$21.67	539,135
26	2037	0	2038	0	24,875,600	2039	\$21.67	539,135
<b>Totals</b>		<b>24,875,600</b>		<b>0</b>		<b>Future Value of Increment</b>	<b>12,682,960</b>	

Notes:

Actual results will vary depending on development, inflation of overall tax rates.

NPV calculations represent estimated amount of funds that could be borrowed (including project cost, capitalized interest and issuance costs).

## Village of Allouez, Wisconsin

### Tax Increment District # 1

#### Cash Flow Projection (Existing Obligations and proposed 2019 G.O. Notes)

Year	Projected Revenues			Expenditures						Balances										
	Tax Increments	Intergov.	Total Revenues	Dated Date: Principal (4/1)	Est. Rate	Interest	Conservation & Development	Transfer out	Environmental Grants/Loans	Façade Grants/Loans	Old Chapel Hill Incentive	Potential Incentives	Salaries & Wages	Professional Services	Total Expenditures	Annual	Cumulative	Principal Outstanding	Year	
2012	0	0	0	17,019	19,718	0	0	0	0	0	0	0	0	0	0	0	0	0	2012	
2013	0	46,865	46,865	157,011	157,011	0	27,854	36,579	90,000	45,994	34,977	145,404	58,401	36,446	236,354	36,737	10,128	0	2013	
2014	0	48,59	326,120	34,110	34,110	0	34,110	17,397	90,000	390,000	61,321	64,387	40,182	184,569	382,268	1,219,589	(709,781)	(209,781)	2014	
2015	277,851	48,59	326,120	650,000	650,000	0	0	0	0	50,000	50,000	67,606	42,191	254,956	394,253	394,253	157,011	169,409	179,537	2015
2016	278,109	49,469	327,578	50,000	50,000	1.80%	15,199	30,000	50,000	50,000	50,000	50,000	50,000	50,000	260,916	182,174	361,711	182,174	2016	
2017	333,981	40,650	374,631	50,000	50,000	1.85%	10,629	30,000	50,000	50,000	50,000	50,000	50,000	50,000	198,277	499,988	0	0	2017	
2018	471,191	38,618	509,808	575,821	575,821	0	0	0	0	50,000	50,000	50,000	50,000	50,000	1,219,589	(709,781)	(209,781)	2018		
2019	539,135	36,687	539,135	573,987	573,987	0	0	0	0	50,000	50,000	50,000	50,000	50,000	394,253	181,459	575,000	394,253	2019	
2020	539,135	34,852	539,135	572,244	572,244	0	0	0	0	50,000	50,000	50,000	50,000	50,000	254,956	500,450	525,000	500,450	2020	
2021	539,135	33,110	539,135	570,589	570,589	0	0	0	0	50,000	50,000	50,000	50,000	50,000	311,329	811,778	470,000	470,000	2021	
2022	539,135	31,454	539,135	55,000	55,000	1.90%	9,958	0	0	50,000	50,000	74,536	46,515	265,649	304,940	304,940	1,116,718	415,000	2022	
2023	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	78,263	48,841	270,643	298,492	298,492	1,445,210	360,000	2023	
2024	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	82,176	51,283	275,912	293,223	293,223	1,708,433	305,000	2024	
2025	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	86,285	53,847	282,730	286,405	286,405	1,991,163	245,000	2025	
2026	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	90,599	56,340	292,136	276,998	276,998	2,268,162	185,000	2026	
2027	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	95,129	59,367	288,173	270,961	270,961	2,559,123	125,000	2027	
2028	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	99,886	62,335	304,538	304,538	304,538	264,617	280,3740	55,000	2028
2029	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	104,880	65,452	316,128	316,128	316,128	305,007	305,007	0	2029
2030	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	110,124	68,724	258,848	310,287	310,287	3,367,033	3,367,033	0	2030
2031	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	115,630	72,161	267,791	301,344	301,344	3,668,377	3,668,377	0	2031
2032	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	121,411	75,769	277,190	291,955	291,955	3,960,332	282,096	2032	
2033	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	127,482	79,557	287,039	282,096	282,096	4,242,427	4,242,427	2033	
2034	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	135,135	0	569,135	569,135	569,135	4,811,562	4,811,562	2034	
2035	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	142,857	0	569,135	569,135	569,135	5,380,697	5,380,697	2035	
2036	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	150,571	0	569,135	569,135	569,135	5,949,832	5,949,832	2036	
2037	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	158,285	0	569,135	569,135	569,135	6,518,966	6,518,966	2037	
2038	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	165,999	0	569,135	569,135	569,135	7,088,101	7,088,101	2038	
2039	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	173,713	0	569,135	569,135	569,135	7,657,236	7,657,236	2039	
2040	539,135	30,000	539,135	569,135	569,135	0	0	0	0	50,000	50,000	181,437	0	569,135	569,135	569,135	7,657,236	7,657,236	2040	
Total	12,682,960	870,273	13,553,234	575,000	69,458	174,030	19,718	533,976	480,000	800,000	1,555,097	976,755	5,885,998					Total		

Notes:

1. 2017 Cumulative balance ties to 2017 Audit

