

Memo

To: Village Board

From: Chris Clark, Director of Parks, Recreation, & Forestry

Re: Parks Surveillance Camera Project Award Utilizing ARPA Funding

Date: September 5th, 2023

Background Information:

The Village Parks, Recreation, and Forestry Department put out a Request for Proposals (RFP) to furnish and install surveillance cameras in seven parks and the Lebrun yard waste site. These cameras will help reduce vandalism and provide video records of incidents if needed. The project is to be completed by the end of December of this year.

The project site locations, proposed number of cameras, and viewing capabilities are listed in the following table.

Location	Number of proposed cameras	Off-site viewing needed	Ability to view license plates
Eastlawn Park, 1515 Boyd St.	3	No	No
Green Isle Park, 900 Greene Ave.	17	Yes	No
Kiwanis Park, 3517 East River Dr.	3	No	No
Langlade Park, 394 Broadview Dr.	3	No	No
Optimist Park, 1680 Libal St.	5	No	No
PHM-Webster Park, 2111 Jourdain Ln.	11	No	No
Riverview Park, 901 Broadview Dr.	5	No	No
Lebrun Yard Waste Site, 809 Lebrun St.	8	Yes	Yes (2 cameras)
	55		

The Village received 4 proposals for this project from local security system vendors. All proposals satisfy the RFP and staff review. See the attached proposal comparisons for additional information.

VILLAGE OF ALLOUEZ - PARKS VIDEO SURVEILLANCE SYSTEM PROPOSALS

Vendor	Address	Proposal Quote
Eagle Tech Corp.	2200 Woodale Ave, Suite B, Green Bay, WI 54313	\$ 45,910.00
Martin Systems, Inc	2744 Manitowoc Rd, Green Bay, WI 54311	\$ 87,763.60
Lappen Security Products	2300 W. Main St. Little Chute, WI 54911	\$ 121,899.84
Camera Corner Connecting Point	529 N. Monroe St., Green Bay, WI 54301	\$ 156,093.00

Previous Information/Action:

The Parks, Recreation, and Forestry Committee recommended approval to award the project to Eagle Tech Corporation. They also recommended providing proposal comparisons to the Village Board in the information packet.

Budget Item/Funding:

Funding for the Parks Surveillance Camera project is listed at \$85,000 in the ARPA project list.

Staff Request:

Staff is requesting award of the project by the Village Board utilizing ARPA funds in a “not to exceed” amount \$8000 above the proposal amount to cover contingencies or items not included within the selected proposal.

Attachments:

- Proposal Comparisons

EAGLE TECH CORP**\$ 45,910.00****Included in proposal**

- 56 IR IP cameras - 4 MP - Alibi Vigilant brand
- 2 license plate reader cameras (for LeBrun Yard Waste Site)
- 9 Network Video Recorders (NVR); (5) 4TB, (4) 8TB for onsite storage
- Upgraded 4 of 9 NVR's to 16 channel for future expansion if needed
- Cat5e cable
- Wireless antennas for camera bridging
- 8 port PoE switches
- Storage boxes and data racks
- Surge protectors
- Poles and trenching at YWS
- 3 year manufacture warranty on camera equipment, 2 year for antenna equipment
- Installation, programming, and training

Not Included in Proposal

- Electrical work to install electric outlets for NVR & monitors
- Computer monitors for onsite viewing **Estimated less than \$1000**
- Two Cradlepoint mobile cellular broadband for Green Isle pavilion and LeBrun YWS off site viewing
Estimated at \$1100 each plus \$30 ea/month cellular plan

Notes

- Small business located in Howard since 2015
- Company is focused on surveillance, access control, and data cabling
- A+ BBB accredited business standing
- Local references Elite Coatings (DePere), BEST Enterprises (DePere), Gordon Lodge (Baileys Harbor)
- References responded with positive comments and happy with their services

MARTIN SYSTEMS

\$ 87,763.60

Included in proposal

- 55 IR IP cameras - 4 MP / 8 MP
- 2 license plate reader cameras (for LeBrun Yard Waste Site)
- 8 port PoE NVR - (5)4TB, (2)8TB, (1)12TB for onsite storage
- Wire and supply - IP camera system
- NanoBeam airMax AC bridge
- 8 port PoE switches
- Storage boxes and data racks
- 90 day warranty
- 1 year software updates, support, and health monitoring; \$36/camera/year afterwards (optional)
- Installation, wiring, setup, training

Not Included in Proposal

- Electrical work to install electric outlets for NVR & monitors
- Computer monitors or laptop computer for onsite viewing
- Remote viewing utilizing cellular service plan **Estimated at \$90/month cellular plan**
- A lift for camera installation at heights

Notes

- Wisconsin based business with office in Green Bay and 4 others around state
- Company provides security, fire, access control, and life safety solutions
- Local references include NWTC, Village of Denmark, and Pulaski School District

LAPPEN SECURITY PRODUCTS

\$ 121,899.84

Included in proposal

- 53 IR IP cameras - 5 MP / 8 MP; proposal adjusted location of cameras requiring less
- 2 license plate reader cameras (for LeBrun Yard Waste Site)
- (9) 8 TB NVR for onsite storage
- Cat6 cable
- Wire and supply - IP camera system
- Wireless bridge equipment
- 8 port PoE switches
- Data wall racks
- Cyberpower UPS power protectors
- Computer monitors for onsite viewing
- Camera licenses
- Installation, wiring, setup, training

Not Included in Proposal

- Prefers internet access to Green Isle Park and LeBrun YWS for remote viewing
Estimated at \$90/month/site internet plan
- Electrical work to install electric outlets for NVR & monitors
- No warranty listed
- Installation of poles and trenching at LeBrun YWS

Notes

- Family owned business from Little Chute serving Northeast Wisconsin
- Company provides locksmith, access control, burglar/fire alarm, and video surveillance services
- Local references include City of Appleton, Village of Fox Crossing, and Greenville Fire & EMS

CAMERA CORNER CONNECTING POINT / ACP CREATIVIT**\$ 156,093.00****Included in proposal**

- 57 IR cameras - 4 MP - Axis brand with SD card storage
- 2 license plate reader cameras (for LeBrun Yard Waste Site)
- Surveillance Card (SD) within the cameras eliminates the need for a NVR
- Cat6 cable
- Two Cradlepoint mobile cellular broadband with 5 year NetCloud mobile performance essentials plan for Green Isle pavilion and LeBrun YWS off site viewing
- Wire and supply - IP camera system
- Wireless point to point bridge equipment
- 8 port PoE switches
- Data wall cabinets
- Axis electrical safety kit with surge protector
- Axis Companion software for offsite viewing
- Electrical contractor to perform all electrical and data cable work
- Trenching at YWS
- Installation, wiring, setup, training
- 30 day manufacturer warranty on equipment, 60 day programming warranty

Not Included in Proposal

- SIM cards for Cradlepoints
- Onsite viewing utilizing a laptop computer
- A lift for camera installation at heights

Notes

- The Village utilizes CCCP for IT services and security cameras at Village Hall
- Nationwide company with office in Green Bay
- Local references include City of Oconto, City of DePere, Town of Ledgeview
- Equipment subtotal \$85,383 and labor subtotal \$70,710